



Ocean Hotels & Tourism operates back to nature eco-experiences in several iconic destinations with our Queensland Cape Tribulation, Cairns and Whitsunday hotels & resorts plus Great Barrier Reef Cruises. As a small but expanding operator, the group is characterised by the level of personalised service delivered to its leisure & group guests ensuring an eco-holiday to remember.

Each of our products are at one and in harmony with the environment and their respective local communities. Our products allow the visitor to fully enjoy and integrate themselves in to the natural surroundings for a truly Australian experience.

Ocean Hotels & Tourism recognises that in today's highly competitive market place, service alone is not enough. Please therefore find highly competitive rates that we wish to offer 2009.10 season. To indicate which properties that you have accommodation requirements and accept the rates offered, please tick the "Tick to Accept Box." Please return this document via fax to +61 7 3391 2045. On receipt of this rate acknowledgment, we will load your company's preferred rates into our reservations systems.

Our sales team are available to further discuss our rates and details of each of our properties. May I take this opportunity to wish you a prosperous 2009/10 season, and I look forward to welcoming you to an Ocean Hotels & Tourism product soon.

Yours sincerely

Jayne Pester
Group General Manager
Ocean Hotels & Tourism

Sales and Marketing Manager

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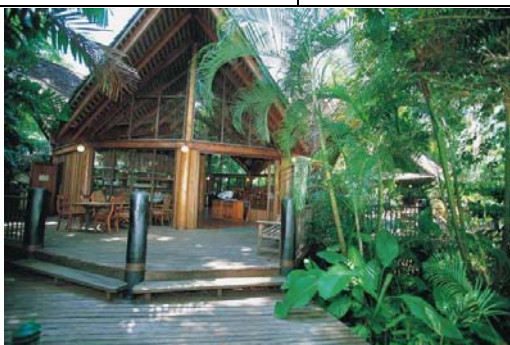
valid: 01st April 2009 – 31 March 2010
OCEAN HOTELS & TOURISM -- RACK RATES

Property & Address	Bedding configuration & value adds	Room type	
<p>Cape Tribulation Resort & Spa Cape Tribulation Road Cape Tribulation 4873 QLD Phone : 07 4098 0033 Fax : 07 4098 0047</p> <p>Reservations : Mary O'Sullivan calls within Australia - 1800 987 077 reservationscoconut@oceanhotels.com.au</p> <p>Cape Tribulation Resort & Spa, Coconut Beach offers a truly unique and eco-friendly accommodation experience set amongst the ancient Daintree Rainforest. Just a 140kms from the North Queensland capital of Cairns, and one hour from Port Douglas, you'll find no better place to escape, relax and refresh in the natural surrounds. With 66 private retreat accommodation rooms you will enjoy uninterrupted views of the wildlife and forest, whilst being a short stroll to the white sands of Coconut Beach. Select from our air-conditioned Daintree Retreats close to the main reception, or for a truly eco experience, try a private freestanding Rainforest Retreat a short walk from our reception for a night in your own private rainforest.</p> <p>7am – 8pm reception The Cape Restaurant – breakfast, lunch & dinner 2 x swimming pools Porterage by prior arrangement only Mini-bar order on check-in Guest telephone at reception Internet café at reception (dial-up only) Complimentary car parking Tour desk Note: No mobile telephone coverage available in the Daintree. No in-room television</p> <p>Planetsafe partners & Eco Tourism Accredited</p>	<p><u>Daintree & Rainforest Rooms</u> 1 x king (zip) bed Max occupancy is 3</p> <p>Rainforest Family 1 x king (zip) bed & 2 x sgl Max occupancy is 2 adults, 2 children</p> <p>Rates include</p> <ul style="list-style-type: none"> All rates include full breakfasts per person All rates include refresher towel on arrival GST included <p>Bonus offers or value adds</p> <ul style="list-style-type: none"> 20% off rates for 3+ night stays [All year round] excludes extra person rates Honeymoon specials –bottle of Australian Sparkling wine on arrival with cheese platter, & 10% off Day Spa 	<p>Low Season 01 April 09 – 30 June 09 & 01 Nov – 31 March 10</p> <p>Daintree Retreat (air-conditioned) \$290 – Recommended Sell</p> <p>Rainforest Retreat (fan only) \$290 – Recommended Sell</p> <p>Rainforest Retreat Family Room \$355 – Recommended Sell</p> <p>Extra person - \$65</p> <p>Peak Season 01 July 09 – 31 Oct 09</p> <p>Daintree Retreat (air-conditioned) \$350 – Recommended Sell</p> <p>Rainforest Retreat (fan only) \$350 – Recommended Sell</p> <p>Rainforest Retreat Family Room \$425 – Recommended Sell</p> <p>Extra person - \$75</p> <p>Meal Rates Year round Lunch Dinner* 2-course set menu 3-course set menu</p> <p>*min 12 guests (alternate drop)</p>	



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 OCEAN HOTELS & TOURISM -- RACK RATES

Property & Address	Bedding configuration & value adds	Room type	
<p>Ferntree's Rainforest Lodge Camelot Close Cape Tribulation 4873 QLD Phone : 07 4098 0033 Fax : 07 4098 0047</p> <p>Reservations : Mary O'Sullivan calls within Australia - 1800 987 077 reservationsferntree@oceanhotels.com.au</p> <p>Ferntree Rainforest Lodge offers a range of accommodation starting with unique budget dormitory accommodation (air-conditioned with ensuite bathrooms). This area of The Lodge enjoys a swimming pool, communal kitchen, BBQ area, bar and entertainment area.</p> <p>Discover 22 Garden Loft rooms spread amongst the manicured lawns and beautiful tropical gardens of the property. Garden Lofts are the ideal choice for the budget conscious family (sleeping two adults, two children) offering a home away from home retreat. Ferntree Lodge also offers 8 Poolside rooms offering a private balcony overlooking the pool suitable for couples.</p> <p>Just a short walk from Ferntree you'll find the local 'village' consisting of a shop, chemist and bar ideal for mingling with the locals and fellow travellers.</p> <p>7am – 6pm reception Cassawary Café – Breakfast & Dinner 2 x swimming pools Guest telephone at reception Internet café at reception (dial-up only) Complimentary car parking Tour desk Note: Television and telephones in Poolside rooms only from 1 June.</p> <p>Planetsafe partners & Eco Tourism Accredited</p>	<p><u>Poolside Room</u> 1 x king (zip) bed Max occupancy is 2 guests</p> <p><u>Garden with Loft Room</u> 1 x king bed 2 x sgl beds Max Occupancy is 4 guests</p> <p><u>Dorm Rooms</u> 2 x double bunk beds Max occupancy is 4 guests on multi share basis</p> <p>Rates include</p> <ul style="list-style-type: none"> All rates other than dorms include continental breakfasts per person GST included <p>Bonus offers or value adds</p> <ul style="list-style-type: none"> 20% off rates other than dorms for 3+ night stays [All year round] excludes extra person rates Honeymoon specials – bottle of Australian Sparkling wine on arrival with cheese platter, & 10% off Day Spa at Cape Tribulation Resort & Spa 	<p>Low Season 01 June 09 – 30 June 09 & 01 Nov – 31 March 10</p> <p>Poolside Rooms \$180 – Recommended Sell</p> <p>Garden Loft Rooms \$180 – Recommended Sell</p> <p>Extra person \$56 – Rec Sell</p> <p>Dorm Rooms \$35 per person – Recommended Sell</p> <p>Peak Season 01 July 09 – 31 Oct 09</p> <p>Poolside Rooms & \$250 – Recommended Sell</p> <p>Garden Loft Rooms \$250 – Recommended Sell</p> <p>Extra person \$56 – Rec Sell</p> <p>Dorm Rooms \$35 per person – Recommended Sell</p> <p>Meal Rates year round Dinner* 2 course set menu 3 course set menu</p> <p>*Min. 12 guests (alternate drop)</p>	



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 OCEAN HOTELS & TOURISM -- RACK RATES

Property & Address	Bedding configuration & value adds	Room type		
<p>Hides Hotel Cairn 87 Lake street (P.O. Box 8082) CAIRNS QLD 4870 Phone : 07 4051 1266 Fax : 07 4031 2276</p> <p>Reservations hideshowel@oceanhotels.com.au</p> <p>Hides Hotel Cairns offers budget accommodation right in the city heart. It is only a short walk from our Historic Hotel to the Casino, Reef Terminal, Esplanade & Kuranda Railway Station.</p> <p>With the convenience of public transport at the entrance and tours that collect you from our Hotel you will be able to enjoy the Great Barrier Reef, Daintree and all of what Tropical North Queensland has to offer.</p> <p>24 hour reception Tour desk Limited car parking (request at time of booking) - complimentary 24 hour internet café Wireless internet in rooms Guest laundry Swimming pool</p>	<p>Heritage Twin / Bunk – 2 x single beds or Bunk beds</p> <p>Heritage Double – 1 x double bed (these rooms have shared facilities)</p> <p>Heritage Ensuite – 1 x double bed</p> <p>Superior Ensuite – 1 x Queen / Twin or 1 x Queen and 1 x single</p> <p>Rates include</p> <ul style="list-style-type: none"> Free light breakfast per person per day <p>Bonus offers or value adds</p> <ul style="list-style-type: none"> 20% off rates for 3+ night stays [All year round] excludes extra person rates 	<p>Seasons Rates are all year round</p> <p>Heritage Bunk or Double with shared facilities \$95 – Recommended Sell</p>		
		<p>Heritage Ensuite \$120 – Recommended Sell</p> <p>Extra Person \$25 – Recommended Sell</p>		
		<p>Superior Ensuite \$145 – Recommended Sell</p> <p>Extra Person \$25 – Recommended Sell</p>		
		<p>3 night bonus rates</p>		
		<p>Heritage Bunk or Double with shared facilities \$76 – Recommended Sell</p>		
		<p>Heritage Ensuite \$96 – Recommended Sell</p>		
<p>Superior Ensuite \$116 – Recommended Sell</p> <p>Extra Person \$25 – Recommended Sell</p>				



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 OCEAN HOTELS & TOURISM -- RACK RATES

Business & Address	Inclusions and package options	Room type		
<p>Sunlover Reef Cruises Reef Fleet Terminal Cairns QLD 4870 Phone : 07 40501333 Fax : 07 40501313</p> <p>Reservations : res@sunlover.com.au</p> <p>Outer Barrier Reef 1000 am – 1730 pm Daily departures</p>	<p>Rates include</p> <ul style="list-style-type: none"> • Departure from Reef Fleet Terminal • 10.00 am departure • 17.30 pm arrival back • Includes tea & Coffee • All snorkelling equipment • Glass bottom boat tours • Semi submersible vessel tour • Tropical buffet lunch with seafood • Afternoon tea • GST included 	<p>Adult cost \$180 – Retail (ex Wharf) \$198 – Retail (ex Cairns) \$200 – Retail (ex Beaches)</p> <p>Child cost (4-14 years) \$65 – Retail (ex Wharf) \$83 – Retail (ex Cairns) \$85 – Retail (ex Beaches)</p> <p>Family (2A2C) \$425 – Retail (ex Wharf) \$497 – Retail (ex Cairns) \$505 – Retail (ex Beaches)</p>		
	<p>2 Day Reef & Rainforest</p> <ul style="list-style-type: none"> • First day - Outer Great Barrier Reef Cruise • Second day – Kuranda and Nature Park Rainforest Experience with Skyrail Rainforest Cableway return journey <p>2 Day Reef & Daintree</p> <ul style="list-style-type: none"> • First Day - Outer Barrier Reef Cruise • Second day – Cape Tribulation and Daintree Eco Experience <p>(Second day operated by CAPTA Group)</p>	<p>Adult \$403 – Retail Child \$186 – Retail Family \$992 – Retail</p> <p>Adult \$353 – Retail Child \$156 – Retail Family \$947 - Retail</p>		
	<p>Pre-booked Diving Options</p> <ul style="list-style-type: none"> • Introductory Scuba Dive • Certified Scuba Dive • Seawalker Helmet Dive 	<p>1 Dive - \$125 Retail 2 Dives - \$190 Retail 1 Dive - \$80 Retail 2 Dives - \$125 Retail 1 Dive - \$140 Retail</p>		



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 OCEAN HOTELS & TOURISM -- RACK RATES

Property & Address	Bedding configuration & value adds	Room type	
<p>Comfort Resort Club Crocodile Airlie Beach Shute Harbour Road AIRLIE BEACH QLD 4802 Phone : 07 4946 7155 Fax : 07 4946 6007</p> <p>Calls within Australia 1800 075 151 Res airliebeach@oceanhotels.com.au</p> <p>Comfort Club Crocodile Airlie Beach is a multi award winning tropical resort located in the beautiful Whitsunday's. Club Crocodile Airlie Beach provides a perfect Whitsunday escape at affordable prices for international and domestic guests.</p> <p>Featuring filtered ocean or pool views from each of the 160 rooms, this oasis style resort is ideal for couples, honeymooners, families and friends. Surrounding 50 metres of stunning free-form pool and waterfalls edged with rock gardens and pandanus palms, Club Crocodile Airlie Beach boasts all the facilities and ambience of an island resort on the mainland.</p> <p>Limited reception Tour desk (savings on Cruise Whitsundays at time of booking) Complimentary car parking Internet cafe Tennis courts Swimming pool and spa Restaurant – breakfast and dinner Cocktail Bar</p>	<p>Standard Rooms – queen bed, two single beds or queen + single Max occupancy is 2 adults</p> <p>Family rooms with bunks = 2A/2C</p> <p>Deluxe Room – 1 queen bed Max occupancy is 2 adults</p> <p>Rates include</p> <ul style="list-style-type: none"> • Full buffet breakfasts per person daily • Car parking • Heated Spa • FREE tennis court <p>Bonus offer / value adds</p> <ul style="list-style-type: none"> • Stay 3 or more nights & receive discount off the nightly rates. • Excludes extra person rates. <p>Not valid for stays between 25 Dec 2009– 5 Jan 2010</p> <ul style="list-style-type: none"> • Honeymooners received a complimentary bottle of Australian wine and cheese platter on arrival. 	<p>Seasons – rates are all year round. block out dates: 21 – 29 November (schoolies)</p> <p>Standard Room \$160 – Recommended Sell</p> <p>Deluxe Room \$190 – Recommended Sell</p> <p>Standard Family \$186 – Recommended Sell</p> <p>Extra Person \$26 – Recommended Sell</p> <hr/> <p>3 night bonus</p> <p>Standard Room \$140 – Recommended Sell</p> <p>Deluxe Room \$170 – Recommended Sell</p> <p>Standard Family \$166 – Recommended Sell</p> <p>Extra Person \$26 – Recommended Sell</p>	



TERMS AND CONDITIONS

Taxes and Government Levies

All rates are quoted in Australian dollars and include GST unless otherwise stated.

Rates are nett, non-commissionable. Rates are subject to change without notice due to any changes in/or imposition of government charges, taxes or levies.

Special Event Periods:

Ocean Hotels & Tourism reserves the right to surcharge special event periods over and above those listed in this contact without notice.

FIT TRAVELLERS

Booking Guarantees

Reservations should be guaranteed by credit card i.e. American Express, Diners, Visa, MasterCard, or alternatively with a deposit of one nights accommodation. Bookings which are not guaranteed will be held up to 4.00 pm, unless otherwise specified or a special request received, when the hotel will release the booking. Please ask for credit application for secure bookings outside this guarantee.

Cancellations

Cancellations received by the hotel 24 hours prior to arrival shall not be subject to any penalties. Should a cancellation be received less than 24 hours prior, or should a reservation not be taken up (no-show), a cancellation fee equivalent to one night's accommodation will apply.

GROUPS

Special Rate Conditions:

For groups of 10+ rooms and above per night, rate is on application.

A group rate applies to 10 or more fully paid rooms booked on the same night.

Bona fide Tour Escorts and Guides, one FOC Single room per 10 rooms paying rooms up to a maximum of 2 rooms per night.

When less than 10 rooms in a group, group rate, and rate for the guide is by negotiation.

Porterage

Group porterage is available on request. Fees may apply.

Tour Leader Meal Policy

The hotel agrees that they will not charge for meals for bona fide Tour Escorts or Guides when dining in the hotel with a group comprising 10 or more full paying passengers. When the number of diners is below 10 guests, the following applies:-

> Guide meals are FOC if the group is part of a group series program.

> If the group is ad hoc and the number of guests dining is below 10 people, the guide's meals will be at normal rate

Deposit A deposit of 50% of total accommodation is due and promptly payable **within 7 days of acceptance of group quote.** (No accommodation will be held without payment) If group is arriving within 14 days final monies immediately.

Final payment of account must be paid to the resort **2 weeks prior to arrival.** Payment options: cheque, payable to Long Island Resort or bank deposit into Account: Ocean Hotels trading as Long Island Resort, BSB: 064 804, Acc: 1327 8989. Please quote the booking number supplied on confirmation, as a reference.

Rooming List

Final rooming list to be sent **1 month prior to arrival** – amendments can be made up to 14 days out from arrival.

Please note: If this information is not received, the bookings will be cancelled and the deposit used as a cancellation fee. All unallocated rooms will be released 14 days prior to arrival.

Amendment Fee

Inside 14 days prior to arrival \$100 amendment fee per change

Cancellation Policy:

- Outside 30 days full refund of deposit if cancelled
- Between 14-30 days from arrival 100% of deposit is forfeited if cancelled
- Inside 14 days from arrival 100% cancellation fee of total monies
- Any part or total cancellation of accommodation or restaurant bookings must be received in writing.

GENERAL

Arrival:

Check-in time is from 2.00 pm. Rooms requiring check-in prior to 2.00 pm will require pre-registration to guarantee check-in. (payment of the night's accommodation prior to arrival)

Departure:

Checkout time is 10.00 am. Late departures up to 6.00 pm are available, subject to availability, additional charges apply. Beyond 6.00 pm the full daily rate will be applicable.

Children's Policy:

Children 0 – 14 years of age sharing the same room as their parents and using existing bedding are free of charge - maximum 1 child free.

Refer to individual properties for extra person and/or child rate. Cots and rollaway are available on request (cost will apply).

Third Party Tour Operators

Please note that separate Terms & Conditions apply to all third party suppliers. Ocean Hotels is not responsible for third party operational decisions. Please contact them directly for more details.

Validity of Offer

This preferred rate agreement remains open to acceptance for thirty (30) days following the date of submission. Should the acceptance of the agreement not be received within this period, Ocean Hotels and Tourism reserve the right to review and re-submit accordingly.

CONTRACT ACCEPTANCE
between
Ocean Hotels & Tourism
and

We are pleased to accept the contracted rates and terms & conditions as offered by Ocean Hotels & Tourism.

Please upload rates for the following hotels as detailed on the attached hotel rates schedule.

Tick to Accept - **CONTRACTED RATES 2009.10**

Cape Tribulation Resort & Spa <input type="checkbox"/>	Sunlover Reef Cruises Outer Barrier Reef <input type="checkbox"/>	Long Island Resort Whitsunday <input type="checkbox"/>
Ferntree Rainforest Lodge <input type="checkbox"/>	Cairns Hides Hotel <input type="checkbox"/>	Club Croc Airlie Beach Resort <input type="checkbox"/>

Name: _____

Title: _____

Company Address: _____

Email: _____

Signature: _____

Date: _____

IMPORTANT:

Please complete and return the Hotel Acknowledgment so the rates be loaded into our reservation system.

NOTE:

Rates will not be available until a signed agreement has been received.

***** Please fax to +61 7 3391 2045 for the loading of your company rates.*****